

Practice with Confidence National Workshop Program

June - November 2011



Our flexible training and development options include online learning, face-to-face and in-practice training to support busy and regional veterinary professionals.

Introducing Early Bird Specials!

To take full advantage of these great deals ... see inside for more details.

T: +61 7 3621 6005

F: +61 7 3621 6006

E: ccgenquiries@provvet.com.au

W: www.provetlearning.com.au



The National Industry Advisory Group for Veterinary Nursing has allocated CPD points to these continuing education activities.



A HENRY SCHEIN® COMPANY

CRAMPTON



Consulting Group

Series Program

Anaesthesia–Basic (Audience: New or trainee veterinary nurses)

Half Day Seminar (morning)

What is anaesthesia and how do we monitor the patient? This half day workshop will provide information on understanding anaesthesia and both manual and basic mechanical monitoring. Anaesthetic machines, circuits and stages of anaesthesia will be discussed. A MUST for the new or trainee veterinary nurse.

Anaesthesia–Advanced (Audience: Certificate IV level veterinary nurses)

Half Day Seminar (afternoon)

How much do we really understand about anaesthesia? This half day workshop will focus on the actions of premedications, induction agents and on anaesthetic complications. Aimed at the more experienced veterinary nurse who would like a comprehensive understanding of complications, emergencies including their cause, prevention and treatment.

These two sessions are run consecutively on the same day. Enjoy a half day session on either basic or advanced or alternatively to gain a comprehensive insight into anaesthesia, why not register for the full day session.

Perth	Brisbane	Adelaide	Melbourne	Albury	Sydney
5 July	6 July	7 July	19 July	20 July	21 July

Case in Point: The Canine Diabetic (Audience: All practice staff)

Evening Seminar

The veterinary nurse can play a vital role in the care and treatment of the canine diabetic. This evening seminar will focus on all aspects of the disease, including pathophysiology, diagnosis, blood glucose curves, insulin types and actions and the nursing care of the hospitalised diabetic patient. Case examples will be included to demonstrate the importance of this nursing role.

Brisbane	Sydney	Canberra	Perth	Melbourne	Adelaide
2 August	9 August	10 August	11 August	16 August	18 August

Caring for the Avian Patient (Audience: All practice staff)

Half Day Seminar (morning)

Do you have a fear of our feathered friends and feel at a loss as to how we manage our flighty patients? Then this seminar is for you! Topics include correct bird handling techniques, triage assessment, common reasons for admission, basic housing in hospital, treatment techniques, patient observations and recording.

Nursing the “Pocket Pet” (Audience: All practice staff)

Half Day Seminar (afternoon)

Exotic and pocket pet ownership is on the rise. The veterinary nurse faces a challenge of how to restrain, hold and care for them. This half day workshop will focus on pocket pets (rabbits, guinea pigs and ferrets) and exotic pets (snakes, lizards and turtles), their handling, common ailments and nursing care. An absolute MUST for any nurse who is exposed to these patients.

These two sessions are run consecutively on the same day. Enjoy a half day session on either Avian or Pocket Pets or alternatively why not gain an insight into both by registering for the full day session.

Brisbane	Sydney	Canberra	Melbourne	Adelaide	Perth
23 August	30 August	31 August	1 September	6 September	8 September

Case in Point: The Geriatric Feline (Audience: All practice staff)

Evening Seminar

Cats are definitely not small dogs, and the geriatric cat requires special care! This evening seminar will discuss two of the most common geriatric feline diseases – chronic renal failure and hyperthyroidism. Topics include pathophysiology of the diseases and their treatment, and the specific considerations when caring and nursing the geriatric cat.

Sydney	Canberra	Brisbane	Adelaide	Melbourne	Perth
21 September	22 September	27 September	5 October	18 October	27th October

Recommending and Selling Products and Services (Audience: All levels)

Evening Seminar

Educating clients on products and services is a must - good compliance supports best care and practice profitability. Designed specifically for veterinary professionals, this workshop will teach participants the essential skills for uncovering needs and expectations, meaningful presentations of products and services and making clear confident recommendations.

Brisbane	Adelaide	Darwin	Sydney	Albury	Canberra	Perth	Townsville	Melbourne	Newcastle
13 September	20 September	28 September	4 October	5 October	6 October	13 October	20 October	8 November	24 November

Don't Miss a Beat—Cardiac Nursing Skills (Audience: Certificate IV level veterinary nurses)

Half Day Seminar

CHF, DCM, HCM – what does it all mean? This half day workshop will concentrate on understanding and nursing the cardiac patient, including anatomy and physiology of the heart, cardiac disease and treatment. Understand the hows and whys of electrocardiograms and interpretation of common arrhythmias.

Brisbane	Sydney	Canberra	Adelaide	Perth	Melbourne
25 October	1 November	2 November	8 November	10 November	22 November

Webinar Series

(Registrants for the webinars will require a recent version of Internet Explorer, Firefox or Safari, including Flash Player and audio speakers.)

Overcoming Price Resistance (Audience: All practice staff)

21 July

We know that clients want to know, "How much will this cost?", but how often do we build in the value and the 'story' of the fee? This session will equip veterinary professionals with the confidence to present the 'value' of their services. Learn invaluable tips and strategies to overcome price resistance with your clients and dramatically increase sales in your practice.

Understanding Client Expectations (Audience: All practice staff)

15 September

Client satisfaction is achieved by meeting your client's expectations. Managing and meeting these expectations can be a challenge! Learn how to understand your clients and measure your performance to build a solid and loyal client base.

Priority Management (Audience: All practice staff)

15 November

The practice environment is often fast-paced and demanding, and it can be difficult to know where to start. Learn the skills, language and confidence to master the art of prioritisation in the practice, and enable you to work smarter not harder.

Useful Information

Sessions	Early Bird Special (inc GST)*	Regular Price (inc GST)	Workshop Commencement Times	CPD Points
Full Day	\$275	\$299	10am - 4pm, with arrival from 9.30am	6 Points
Half Day	\$179	\$199	9am - 12.30am, with arrival from 8.30am (Morning) 1.30pm - 5pm, with arrival from 1pm (Afternoon)	3.5 Points
Evening	\$89	\$99	7pm - 9pm, with arrival from 6.30pm	2 Points
Webinars	\$79	\$89	1pm - 2.30pm (AEST)	1.5 Points

***Register more than two weeks prior to the session date to take advantage of our early bird specials! Registrations received less than two weeks prior to the session date will be at the regular price. Don't forget to ask about our group discounts!**

All Events will be held at the Provet Head Office in each capital city unless otherwise advised.

Registration Form

All participants will receive workshop materials, refreshments and a certificates of attendance. All advertised prices include gst.

Participant/s Details



Participant 1

Name Position
Practice Phone
Email Course name
Course location Course date
Course price Dietary/Special Requirements

Participant 2

Name Position
Practice Phone
Email Course name.....
Course location Course date
Course price Dietary/Special Requirements

Payment Options

Paying by Credit Card?

Credit card type () Visa () Mastercard Card #
Name on card Expiry date /
Amount deducted Cardholder signature
Invoice to be made out to

Paying by Provet Plus Points?

I, _____ authorise for Provet Plus Points to be deducted from my account for the above programs.
I have confirmed with my Provet branch that my account has the required points.

Paying by Cheque or Money Order?

Please make cheques and money orders payable to Animal Industries Resource Centre, Locked Bag 1003, Northgate, QLD 4013. Cheques and money orders must be attached with this completed form for registration confirmation to occur.

Terms and Conditions

To ensure the experience for each participant is optimised, positions at our workshops are limited. Each participant in our Practice with Confidence programs will receive workshop notes and pen, workshop materials and refreshments including lunch, morning and afternoon tea where relevant. Prices and speakers are subject to change without notice. If you are unable to attend, CCG may consider a substitute participant or a transfer to an alternative workshop within the same calendar year. Cancellations received up to five working days before the workshop are refundable— minus a \$35 service charge. Cancellations received less than five days prior to the workshop, and non-attendance to the workshop will be considered as non-refundable. In this event, you may choose to apply to CCG to transfer your payment towards one other workshop, approval of which will be at the sole discretion of CCG management.

I have read and understood the CCG Terms and Conditions and accept them. I also have permission from my practice supervisor to attend my selected Practice with Confidence program.

Signature

Date

FAX BACK TO +61 7 3621 6006